COMMONWEALTH of VIRGINIA

JAMES W. STEWART, III
COMMISSIONER

DEPARTMENT OF
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July 25, 2011

Ms. Alyce Moore
VP, General Counsel
Kronos Incorporated
297 Billerica Road
Chelmsford, MA 01824

Dear Ms. Moore:

Re: Agreement #720C-04270-10M00

The above referenced contract provides for five (5) additional renewals of one-year duration. The Department wishes to confirm the renewal of the above referenced contract for a period of one (1) year. The renewal period would be in effect for the period September 1, 2011 and continue through August 31, 2012. This renewal would be based on all terms and conditions of the original Agreement dated September 9, 2010, and shall incorporate the following modification.

Section 3.0 (Consideration, Compensation and Payment), Number 3.3 of the original contract is hereby changed and shall read as follows:

3.3 Pricing for all hardware/software and all hardware/software support services purchased under this contract shall be fixed pricing for a period one (1) year. Pricing discount shall be at a minimum of thirty (30%) percent off most current published list price (*Dated - July 13, 2011 for the period September 1, 2011 through August 31, 2012*) as provided by Contractor *for this term* and each subsequent renewal period. Additional discounts or savings offered by the Contractor will be considered throughout the life of the contract. Prices for training and other implementation-related services will be obtained on a case-by-case basis upon evaluation of individual agency resources and infrastructure.

As an authorized official(s) of Kronos Incorporated, I herewith agree and accept the renewal of the above referenced contract in accordance with the terms and conditions herein and in full accordance with the original Agreement dated June 29, 2004.

Kronos Incorporated

Signature: Alyce Moore

Alyce Moore
VP, General Counsel

Date: August 1, 2011

Department of Behavioral Health and Developmental Services

By: Joy S Lazarus

Joy S. Lazarus
Director – Office of Administrative Services

Date: 8/4/11