

COMMONWEALTH OF VIRGINIA  
DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION  
AND SUBSTANCE ABUSE SERVICES  
Office of Administrative Services  
P. O. Box 1797  
Richmond, Virginia 23218-1797

NOTICE OF CONTRACT ADDITIONAL USER 10  
**Contract # 720C-03761-04F**

**CONTRACT:** Drugs of Abuse and Alcohol Testing Service

**CONTRACTOR:** First Advantage Enterprise Screening Corporation  
805 Executive Center Drive West, Suite 300  
St. Petersburg, Florida 33702

FIN: 58-1850083

Phone: 800-275-7051  
FAX: 301-571-3428  
www.fadv.com

REMIT ADDRESS - Payments for services rendered under  
this contract must be sent to the following address:

First Advantage Enterprise Screening Corporation  
P. O. Box 404064  
Atlanta, Georgia 30384

**CONTRACT PERIOD:** March 1, 2008 through February 29, 2010  
(Renewable for one additional period of two years each.)

**TERMS:** Net 30 days.

**VENDOR CONTACT:** **National Sales Executive:**  
Lisa Tisi  
Phone: 973-635-9601  
FAX: 727.521.8818  
E-Mail: [Lisa.Tisi@fadv.com](mailto:Lisa.Tisi@fadv.com)

**USING FACILITIES:** The following governmental entities are authorized to utilize this contract:

Virginia Capitol Police  
Virginia Department of Corrections  
Virginia Department of Correctional Education  
Virginia Department of Transportation  
Virginia Correctional Enterprises  
Virginia Department of Juvenile Justice  
Virginia Department of Mental Health, Mental Retardation and Substance Abuse  
Services

Town of Blackstone  
Brunswick County Public Schools  
Town of Crewe  
County of Greenville  
Greenville County Public Schools  
Town of Lawrenceville  
Nottoway County Public Schools  
Richmond Public Schools  
Virginia Veterans Care Center  
Sitter Barefoot Veterans Care Center  
Virginia Department of Aviation  
Virginia Department of Forestry  
District 19 Community Services Board  
Department of Forensic Science  
Frederick County Public Schools  
Virginia Department of General Services

The following agency shall be added to this contract:

Loudoun Water  
44865 Loudoun Water Way  
P.O. Box 4000  
Ashburn, VA 20146

Contact: Heidi Green, Employment Coordinator  
571-291-7911 Fax 571-223-2079  
Email [hgreen@loudounwater.org](mailto:hgreen@loudounwater.org)

**Additional state or local agencies may be added as participants in this contract by written or e-mail request to this office.**

**SCOPE OF SERVICES:** The Contractor shall provide the following services;

- Urine DOT and Non-DOT Drug Screening
- Oral Fluid Testing for Non-DOT Drug Screening.
- Alcohol Testing Kits
- Breath Alcohol Testing
- Random Testing
- Training
- Expert Testimony of a Medical Review Officer (MRO)

**CONTRACT PRICING**

	<b>Service/Test</b>		<b>Type or Site</b>	<b>Cost</b>
1.	Urine DOT/Non-DOT Drug Screening.	1.1	Urine DOT/Non-DOT Drug Screening - urine drug screening with GCMS confirmation by a SAMSHA Certified Laboratory, including the Contractor's administration/MRO fee collected at the Contractor's own clinic site or collected at a physician/hospital network-approved site.	\$28.25 *
		1.1.1	Blended Pricing [Agency shall maintain at least a 50% usage of LabCorp Provided Service Center (PSC) collection sites].	\$31.76/test
		1.1.2	Blended Pricing[ Agency maintains less than 50% but more than 40% usage of LabCorp provided service (PSC) collection sites].	\$33.33/test
		1.1.3	Split Pricing: 1.1.3.1 Test performed using LabCorp PSC collection site	\$24.67/test
			1.1.3.2 Test performed using a third party collection site	\$40.42/test
		1.1.4	Additional cost if no network site is available and contractor is requested to locate a site for a one-time screening.	\$7.50

	Service/Test		Type or Site	Cost
		1.2	Separate per item fees for the test specified in 1.1 to include: <ul style="list-style-type: none"> <li>• Lab fee –</li> <li>• Collection fee –</li> <li>• MRO fee (Positives Only)</li> <li>• Contractor’s administrative fee-</li> </ul>	\$10.00 \$11.00 \$95.00 \$1.00
		1.3	Bundle pricing for the test specified in 1.1 without the collection fee.	\$17.59
		1.4	Optional cost for testing oxycontin.	\$6.30
		1.5	Split testing fee for positive test per employee request.	Included
		1.6	Emergency test set up fee: Fees will be waived for ten emergency test set ups per year.	After Hours: \$115.50  During normal business hours: \$75.00
		1.7	After hours testing fee.	Test involving collection at a LabCorp PSC site \$24.67  Test involving collection at a 3 <sup>rd</sup> party collection site \$40.42
		1.8	Out of network fee.	Included
		1.9	Collection on-site for several employees:  Collection fee per person for minimum of 6 persons –  Collection fee for minimum of 50 persons –  For each collection, the fee stated in 1.3 will apply.	\$13.00 Each  \$55.00 per hour  \$16.75

	Service/Test		Type or Site	Cost
2.	Oral fluid testing for Non-DOT drug screening.	2.1	Includes collection supplies, specimen transportation to lab, lab testing with GC/MS confirmation, MRO review & administration, with specimen collection performed by Participating Agency's trained staff.	\$28.50
		2.2	Separate per item fees for the test specified in 1.1 to include: <ul style="list-style-type: none"> <li>• Lab fee –</li> <li>• Collection fee –</li> <li>• MRO fee (Positives Only)</li> <li>• Contractor's administrative fee</li> </ul>	\$15.00 \$3.50 \$95.00 \$1.00
		2.3	For Offenders: Includes kits and supplies, test by laboratory including pick-up or mailing service for testing, collection done by Participating Agency's staff, and Contractor's administration fee <u>with</u> GCMS confirmation.	\$27.50
		2.4	For Offenders: Includes kits and supplies, test by laboratory including pick-up or mailing service for testing, Collection performed by Purchasing Agency's staff, and Contractor's administration fee <u>without</u> GCMS confirmation.	\$23.10
3.	QED alcohol testing kits.		Kit cost with contractor's administration fee to be collected by Participating Agency's staff. Includes all components except training.	\$10.50

	<b>Service/Test</b>		<b>Type or Site</b>	<b>Cost</b>
4.	Breath Alcohol Testing.	4.1	Bundled price for EBT alcohol testing including confirmation, MRO service, contractor's administration fee, and collection at the Contractor's own clinic site.	\$39.90
		4.2	Bundled price for a DOT certified EBT alcohol testing including confirmation, collection at a physician/hospital on the provider list site, contractor's administration fee, and MRO service.	\$39.90
		4.3	Collection on-site for several employees including confirmation, MRO service, and the Contractor's administration fee.	\$37.80 Minimum of 6 collections
5.	Random Testing.	5.1	Initial set-up fee.	No Charge
		5.2	Random selection pull.	No Charge
6.	Training.	6.1	Supervisor training course including manuals and certificates (to meet the DOT two-hour instruction requirement) at the Contractor's location.	\$300.00
		6.2	Supervisor training course including manuals and certificates (to meet the DOT two-hour instruction requirement) at the Participating Agency's site. Two courses per year will be provided at no cost for the course. Travel expenses will be reimbursed, however.	\$150.00 per hour plus travel expenses.
		6.3	Employee training course (30-45 minutes) on drug and alcohol abuse awareness and regulation.	\$150.00
7.	Expert Testimony of the MRO	7.1	By Deposition of witness.	\$225.00 per hour.
		7.2	By Telecommunication with MRO	\$200.00 per hour

	Service/Test		Type or Site	Cost
		7.3	By Direct Testimony, in person	\$225.00 per hour plus travel expenses.
8.	Provide or arrange to provide Collector/Test/Laboratory Testimony.	8.1	By Deposition of witness.	\$100.00 per hour.
		8.2	By Telecommunication with witness.	\$100.00 per hour.
		8.3	By Direct Testimony, in person.	\$100.00 per hour.
		8.4	By obtaining Laboratory "Litigation Package" or Expert Toxicology testimony when requested by the Participating Agency.	\$150.00
9.	Policy Review		Initial review of the drug and alcohol testing policy of any ordering agency. In addition, customer has access to First Advantage personnel for ongoing policy review questions.	No Charge
* If the Commonwealth attains 12,000 or more tests in a calendar year, the cost for the urine test defined in Contract Pricing Section 1, Subsection 1.1 will be reduced to \$27.50 commencing the subsequent calendar year.				

Please contact the undersigned at 804-786-5207 if you have any questions or wish to report any problems regarding this contract.

By: *David T. Ray*  
David T. Ray, CPPB, VCO  
Contract Manager

Date: April 10, 2009