

**COMMONWEALTH of VIRGINIA**

R. Maximilien Del Rio, M.D.  
Facility Director

**DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION  
AND SUBSTANCE ABUSE SERVICES  
NORTHERN VIRGINIA MENTAL HEALTH INSTITUTE**

Richard J. Lopez  
Facility  
Administrator

Monday, June 07, 2010

Norman E. Wood  
Con-Serv Industries, Inc. (CSI)  
45945 Center Oak Plaza, Suite 100  
Sterling, Virginia 20165

Ref: Contract #728-0510

Dear Mr. Wood:

Your bid dated June 4<sup>th</sup>, 2010 in response to IFB #728-0-510 to provide Refuse & Recycling Collection Services for the period of July 1<sup>st</sup>, 2010 – through June 30<sup>th</sup>, 2012 hereby is accepted at the prices and terms stated, subject to all conditions and requirements of the solicitation, purchase specifications, warranties, and other stipulations, if any.

The solicitation, your bid and this returned signed notice of acceptance constitutes the contract. The contract period of performance would commence on July 1<sup>st</sup>, 2010 and continue through June 30<sup>th</sup>, 2012 with (3) Three one year renewal options.

Compensation and Method of Payment: The Contractor shall be paid by the purchasing agency in accordance with attached pricing schedule based upon proper invoices being submitted. All invoices shall display agency P.O. #B410013 and contract number for the period of July 1<sup>st</sup>, 2010 through June 30<sup>th</sup>, 2011. Invoices must be submitted and mailed to the following address:

Northern Virginia Mental Health Institute  
3302 Gallows Road  
Falls Church, Virginia 22042  
Attention: Accounts Payable

Sincerely,



Charles F. Schefflien  
Purchasing Officer, VCO; CPPB

## Con-Serv Industries, Inc. (CSI) Pricing Schedule

Effective: 7/1/10 – 6/30/12

Month	# of Trash / Refuse Containers	Minimum Capacity	Frequency of Collections 3 Times a week	Firm Fixed Monthly charge
July	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Aug.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Sept.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Oct.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Nov.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Dec	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Jan.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Feb.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Mar.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
Apr.	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
May	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
June	3	8 Cubic Yards	Mon, Wed, Fri.	\$779.00
			Total for Year	\$9,348.00

## Recycling Pricing Schedule

Month	# of Trash / Refuse Containers	Minimum Capacity	Frequency of Collections Twice a week	Firm Fixed Monthly charge
July	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Aug.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Sept.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Oct.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Nov.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Dec.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Jan.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Feb.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Mar.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
Apr.	1	8 Cubic Yards	Tue, Thurs.	\$95.00
May	1	8 Cubic Yards	Tue, Thurs.	\$95.00
June	1	8 Cubic Yards	Tue, Thurs.	\$95.00
			Total for Year	\$1,140.00

NVMHI reserves the right to request additional containers as needed during the contract period at the firm fixed prices as noted below.

Description	Delivery - Pickup Fee	Landfill - Dumping Fee
30 Yard Roll Off Container	\$103.75	\$55/Ton
8 Yard Front Load Container	\$22.50 PER Dump	—

As an authorized representative of Con-Serv Industries, Inc. (CSI),

I Norman E. Wood  
Print

Agree to accept this contract at the pricing offered for the 24 month period in accordance with the terms and conditions of the original bid document.

By: [Signature]

Title: Sales Manager

Date: 6/7/10

Phone: 703-674-1736

CSI Contact Representative: Guy Hattin

Cellular number: 571-436-5741 e-mail address: Guy.Hattin@PSIdisposal.com