



# COMMONWEALTH of VIRGINIA

JAMES W. STEWART, III  
COMMISSIONER

DEPARTMENT OF  
BEHAVIORAL HEALTH AND DEVELOPMENTAL SERVICES

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March 28, 2014

Mr. Bob Fox  
Senior Director of US Sales  
Nova Biomedical  
200 Prospect Street  
Waltham, Massachusetts 02454-9141

Dear Mr. Fox:

RE: Contract #720C-04106-07M00

The above referenced contract provides for two (2) additional renewals of one (1) year duration. The Department wishes to renew this contract for a period of one year. The renewal period would be in effect beginning May 1, 2014 and continue through April 30, 2015. This renewal would be based on all terms and conditions contained in the original Standard Contract and Memorandum of Understanding dated February 4, 2009, as amended to date.

For the purpose of sequestering a specific lot number for purchase and use by The Contracting Agency's participating facilities under this contract, the Contracting Agency estimates that a total of one hundred and six (106) cases will be purchased during the contract renewal period of May 1, 2014 through April 30, 2015. This is an estimation only and shall not be a guarantee of service volume or limits.

The Contractor shall continue to be reimbursed by each ordering facility for the products ordered in accordance with the "Pricing Schedule" below for the period effective May 1, 2014 through April 30, 2015. Payment of products ordered shall be made to the Contractor within thirty (30) days upon receipt and approval of goods or valid invoice, whichever is later. All invoices submitted shall display in a prominent place the contract number assigned to this agreement and submitted as outlined in each purchase order request.

Pricing Schedule - \*\*Includes the 2.3% federal medical device excise tax – Affordable Health Care Act

<u>Item Number/Description</u>	<u>Contract Price</u>
#42214 - StatStrip Glucose Strips (1,800 Test Strips/Case) (50 Strips Per Vial/2 Vials Per Box/18 Boxes Per Case)	\$552.42 Per Case**
#41741 - StatStrip Assayed Control Solution 1 (Low) (1 Bottle/Package)	\$4.35 Per Package**
#41743 - StatStrip Assayed Control Solution 3 (High) (1 Bottle/Package)	\$4.35 Per Package**
#42173 - StatStrip Glucose Linearity Kit (5 Levels, 1 Bottle of Each)	\$71.61 Per Kit**
Nova Biomedical Nova Max Retail Meters (Complete Retail Package)	\$51.15 Per Each**

#42224 - Nova Biomedical StatStrip Meters with Bar Code Readers	\$997.43 Per Each**
#44234 – StatStrip Meter Premium Carrying Case (for use with #42224)	\$204.60 Each**
#45702 – StatStrip Meter Standard Carrying Case (for use with #42224)	\$25.58 Each**
#42225 - Nova Biomedical Docking Station with Power Supply (for #42224)	\$163.68 Per Each**
One (1) Year Extended Warranty Per Meter	\$125. 00 Per Year
#43404 - Nova Biomedical StatStrip Xpress Meters (Uses #42214 Glucose Strips)	\$404.09 Per Each**
#44929 - StatStrip Xpress Carrying Case (for use with #43404)	\$19.44 Per Each**
APOC1 – AegisPOC Concurrent User Software Licenses (discount applied)	\$4,800.00 Per Each
MFAC – AegisPOC Multi-Facility Access Licenses (discount applied)	\$4,000.00 Per Each
ETHUSB – Ethernet USB Adapter w/Cross-Over Cable	\$100.00 per Each

Upon final execution of this renewal document the facilities listed below will issue an eVA purchase order to Nova Biomedical to cover the one (1) year extended warranty on each meter the facility will utilize during the contract renewal period and the cost associated with the maintenance and support of Alere Informatics' (formerly Laboratory Data System) AegisPOC connectivity. The maintenance and support cost is based on four (4) concurrent AegisPOC user software licenses. It shall be the responsibility of Nova Biomedical to directly pay Alere Informatics the \$9,000 to cover the AegisPOC maintenance and support fees for this renewal period.

Facility	# of meters	Total Warranty Amt	Connectivity Amt	Total PO Amt
SWVMHI	8	\$1,000	\$1,500	\$2,500
ESH	17	\$2,125	\$1,500	\$3,625
HDMC/CSH	22	\$2,750	\$1,500	\$4,250
NVMHI	5	\$625	\$1,500	\$2,125
WSH	13	\$1,625	\$1,500	\$3,125
SVMHI	4	\$500	\$1,500	\$2,000

The following participating facility individual point of contact information is being provided as a professional courtesy.

- SWVMHI – Ms. Becky Barker (276) 783-1227 [becky.barker@dbhds.virginia.gov](mailto:becky.barker@dbhds.virginia.gov)
- ESH – Ms. Charmaine Bell (757) 208-7348 [charmaine.bell@dbhds.virginia.gov](mailto:charmaine.bell@dbhds.virginia.gov)
- HDMC/CSH/SSVTC – Ms. Bernadette Burton (804) 524-4600 [bernadette.burton@dbhds.virginia.gov](mailto:bernadette.burton@dbhds.virginia.gov)
- NVMHI – Ms. Amy Rushton (703) 207-7100 [amy.rushton@dbhds.virginia.gov](mailto:amy.rushton@dbhds.virginia.gov)
- WSH – Ms. Gail Burford (540) 332-8567 [gail.burford@dbhds.virginia.gov](mailto:gail.burford@dbhds.virginia.gov)
- SVMHI – Ms. Brenda Allen (434) 773-4275 [brenda.allen@dbhds.virginia.gov](mailto:brenda.allen@dbhds.virginia.gov) - primary
- SVMHI – Ms. Pam Meadows (434) 773-4244 [pam.meadows@dbhds.virginia.gov](mailto:pam.meadows@dbhds.virginia.gov) - secondary

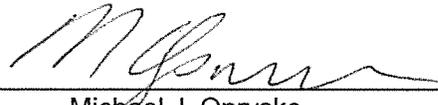
As an authorized official of Nova Biomedical and the Department of Behavioral Health and Developmental Services, I herewith agree and accept the renewal of the above-referenced contract in accordance with the terms and conditions herein and in full accordance with the original Standard Contract and Memorandum of Understanding dated February 4, 2009, as amended to date.

Nova Biomedical

By:   
\_\_\_\_\_  
Bob Fox  
Senior Director of US Sales

Date: 4-16-14

Department of Behavioral Health  
And Developmental Services

By:   
\_\_\_\_\_  
Michael J. Oprysko  
Contract Manager  
Office of Administrative Services

Date: 4/21/2014